

Date:01/04/24

Re: BMB Hardware Notification

To Whom It May Concern,

We would like to inform you that after 25 years, Zenitel will be discontinuing the BMB01. This decision is prompted by third-party product obsolescence and our commitment to introducing new, advanced solutions to enhance our customer service.

In place of the BMB01, Zenitel will be introducing the next generation BMB02 as a direct replacement. We want to reassure you that this news does not necessitate immediate action or imply a need to upgrade to the latest hardware. The BMB02 hardware is fully compatible with the BMB01, offering both fit and function, ensuring seamless interoperability and backward compatibility. This provides you with complete flexibility and addresses any concerns regarding stock handling and spares. Additionally, the new variant offers a reduction in overall depth, improved accessibility, and enhanced visibility of indication LEDs.

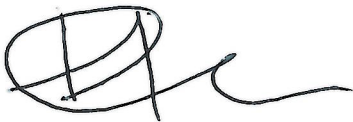
Beginning in Q3 2024, the introduction of the BMB02 will complement the last time buy supply of our existing BMB01 stock. Once the stock is depleted, existing orders for the BMB01 will be fulfilled with the BMB02. We will be in touch with the relevant parties soon to update the necessary paperwork accordingly.

Please note that we will continue to repair and support BMB01 products in accordance with our warranty policies, and pricing between the models remains the same.

Your business is of utmost importance to us, and we remain committed to delivering the latest technology to meet your PAVA application requirements. Our team of engineers, account managers, and representatives are available to assist you with any further questions you may have.

In the meantime, we appreciate your cooperation and look forward to continuing to serve your business needs.

Yours sincerely,



Henry Rawlins
Head of Product Management PAVA
BU Transportation Solutions
ZENITEL GB Ltd.



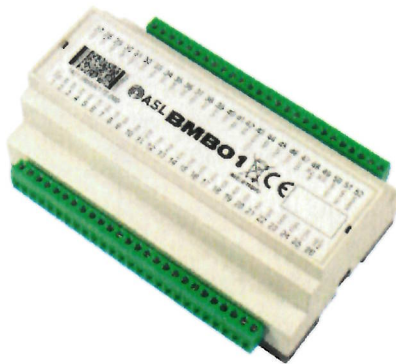
zenitel
because communication is critical

List of equipment

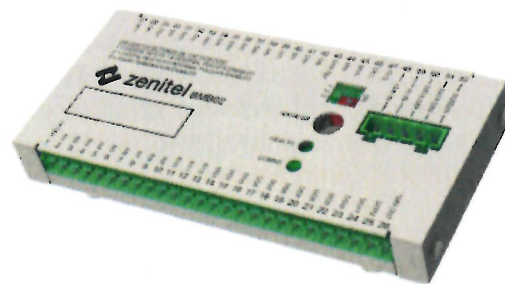
Part code	Description
BMB01	DIN MOUNT I/O EXPANSION DEVICE FOR ASLAUDIO ROUTERS
BMB02	DIN MOUNT I/O EXPANSION DEVICE FOR ASLAUDIO ROUTERS

Notes:

BMB01



BMB02



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